



**Guru Gobind Singh Indraprastha University**  
“A State University established by the Govt. Of NCT Delhi”  
Sector 16-C, Dwarka, New Delhi – 110078



F. No.: GGSIPU/CCGPC/2023/ 628

27<sup>th</sup> June 2023

**Sub. Placement opportunity for BBA and MBA students of GGSIP University passing out in 2023 in the company “Ventura International Pvt. Ltd.”.**

Dear Placement Officer,

Greetings from CCGPC, GGSIPU!!!

Please find below details of Placement opportunity for BBA and MBA students of GGSIP University passing out in 2023 in the company “Ventura International Pvt. Ltd.” for your reference and circulation to students to apply on given link by **28<sup>th</sup> June 2023**:

**Registration Link** – <https://forms.gle/gfhidVJP3zQSzGyN8>

**Name of Company:** Ventura International Pvt. Ltd.

**Position:** Sales Executive

**Eligibility criteria:** BBA/MBA students of batch passing out in 2023.

**Required** – The candidates should be go getter with pleasing personality, with a flair for meeting architects & maintaining good relationship. The candidate should be local resident Delhi/NCR with own conveyance.

**CTC Offered:**

For BBA – INR 3.0 LPA plus expenses plus incentive.

For MBA – INR 5.0 LPA plus expenses plus incentive.

Please find attached JD for more details.

LAST DATE FOR REGISTRATION IS **28<sup>th</sup> June 2023**.

(Ms. Nisha Singh)

Training and Placement Officer,  
CCGPC, GGSIP University

**About Company** - Ventura International Pvt. Ltd. was conceived in 1994 and is today one of the leading importer of an exclusive range of premium interior and exterior decorative architectural products. Its position and strength in this field is very well established in the country with over 120 plus channel partners and around 5000 plus Architects & Interior Designers associated with the company. Ventura International also has its presence as Ventura Architectural Experience Centre for live product displays in more than 40 cities. This is very well appreciate by the Architects and Interior Designers along with direct customers, as they can experience the products and can get all the technical details about each product, like how to install, what

finishes /polishing can be done, as customer satisfaction is the top priority of the company. Ventura also provide technical guidance to the Furniture manufacturers so that they can innovate with the latest product offerings in the industry, along with keeping environment safe. Ventura assures its customers of providing them with the best quality, service, trust and client relationship.

### **Job Description for Sales Executive**

**The Company** - Ventura International is an interior lifestyle company which has brought to India high end architectural finishing solutions from the best in the world. It also markets high end Veneers from India.

We are looking for highly competent Sales professionals (preferably female candidates) who has a proven sales record and preferably from the interior design or BBA/MBA with marketing stream.

### **The Business**

The company has two major business units:

- Provide high end, imported architectural finishing solutions(both internal and external) through a network of eminent architects
- Provide high end veneers for internal finishing through a network of channel partners.

### **Our Expectations**

He/She will maintain and develop business relations with identified architects/Interior Designer. He should have proven ability to monitor and develop a team of channel partners.

He/She will obviously have good communication skills both spoken and written. He will have good interpersonal skills. He will independently handle all major accounts.

In his role he will also be able to demonstrate the following skills

- Ability to achieve laid down sales targets
- He/She is responsible for ensuring customer satisfaction
- Organization skills
- Self-starter
- Meeting targeted Architects/Interior designers on regular basis & giving presentation of products
- Regular follow up with Architects for tapping their requirements

The working involves regular travelling in assigned area (within the city)

### **Education**

The right candidate will have a Degree in BBA/MBA/Diploma in Architecture based out of Delhi, with own conveyance.